

# Curriculum Vitae: **Peter OFNER, MBA, MSc, PhD**

## **Ausbildung:**

BSc	Technical College in Kapfenberg/Austria
MSc	Technical University Graz/Austria
PhD	University Leoben/Austria
MBA	Universities St. Gallen/Switzerland and Innsbruck/Austria
Finance	University of Chicago
Controlling	Controller Center St. Gallen/Switzerland



## **Professional Experience:**

### Operational Responsibilities:

- Responsibilities in the field of Marketing and Sales in the Principality of Liechtenstein (Balzers AG and HILTI AG) and Austria (Bertsch OHG)
- Leadership for key-projects – achieving the objectives significantly earlier than planned and with much lower costs
- Leading the R&D activities of the Pipelife International Holding
- Implementation of the Time-to-Market Process within the Pipelife Group
- General Manager and Head of Territory Management North America

### Strategic Responsibilities as Member of the Executive Board of the Pipelife Group:

- Marketing oriented refocusing of the whole Group
- Strategy development and implementation within the group and all subsidiaries
- Business Planning for the entire Group
- Merger & Acquisition (M&A) activities of the Group – overall responsibility, marketing

### Corporate Governance Responsibilities:

- Member of the supervisory board of subsidiaries of the Pipelife Group

### Consulting Assignments:

- Analysis of profitability and optimization of organizations and enterprises
- Conceptual design and positioning of institutions
- Strategic and organizational re-alignment of globally active enterprises
- Moderation of meetings in international settings
- Implementation of marketing tool-sets and project management
- Team-trainings with globally active enterprises
- Coaching of managers and leaders

## **Activities and experiences as a Trainer and Consultant:**

- Strategy development and strategic management of businesses
- Effective leadership and management methodology
- Business processes and organizational development
- Management of projects, processes and innovations
- Business conversation and moderation
- Team-training and development of teams